

Mustard Seed

Profit & Loss Prev Year Comparison

May 2019 through April 2020

	May '19 - Apr 20	May '18 - Apr 19	£ Change
Ordinary Income/Expense			
Income			
Hampers	2,256.49	1,931.15	325.34
Miscellaneous Income	126.87	36.40	90.47
Shop Sales			
Donations received	41.56	25.18	16.38
Gift Token	40.00	30.00	10.00
Outside Sales			
Fairtrade Fortnight	0.00	123.18	-123.18
Peace Fete	120.00	75.00	45.00
Outside Sales - Other	2,494.17	3,558.12	-1,063.95
Total Outside Sales	2,614.17	3,756.30	-1,142.13
Postage Stamps	5,079.35	2,618.64	2,460.71
Seekers Light			
Seekers Light - bibles	896.19	1,135.94	-239.75
Seekers Light - books	2,430.57	3,629.75	-1,199.18
Seekers Light - cards	7,501.28	8,017.09	-515.81
Seekers Light - sun...	578.80	834.70	-255.90
Total Seekers Light	11,406.84	13,617.48	-2,210.64
Thai craft	71.84	70.87	0.97
Traidcraft craft	6,110.70	5,652.50	458.20
Traidcraft food	9,255.63	10,828.62	-1,572.99
Traidcraft Misc	1,795.48	1,650.11	145.37
Traidcraft paper	2,142.60	2,712.38	-569.78
Total Shop Sales	38,558.17	40,962.08	-2,403.91
Total Income	40,941.53	42,929.63	-1,988.10
Expense			
Adverts	270.00	270.00	0.00
Card commission	776.65	673.53	103.12
Donation	0.00	20.00	-20.00
Electric	602.58	381.72	220.86
Insurance Expense	367.27	724.43	-357.16
Miscellaneous Expense	0.00	73.00	-73.00
Paper bags	33.00	35.14	-2.14
Rent	4,400.00	4,400.00	0.00
Repairs and Maintenance	0.00	250.16	-250.16
Resale goods			
Beebombs	168.37	0.00	168.37
Earth Squared Ltd	184.81	0.00	184.81
Everything Environme...	180.00	0.00	180.00
Fair to Trade Ltd	345.55	305.90	39.65
Faye (UK) Ltd	264.90	0.00	264.90
Lanka Kade (UK) Ltd	448.50	0.00	448.50
Namaste	2,015.03	492.90	1,522.13
Postage stamps	5,315.56	2,610.54	2,705.02
Seekers Light	10,499.55	11,431.04	-931.49
Shared Earth UK Ltd	394.67	0.00	394.67
Sundries	112.74	147.60	-34.86
Traidcraft	10,150.17	18,255.43	-8,105.26
Total Resale goods	30,079.85	33,243.41	-3,163.56
Safely Equipment	0.00	131.20	-131.20
Shop Expenses			
Cleaning	50.00	62.50	-12.50
Consumables	2.99	0.00	2.99
Stationery	160.87	5.99	154.88
Supplies	12.00	23.87	-11.87
Total Shop Expenses	225.86	92.36	133.50

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Cash Basis

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Subscription	0.00	-20.00	20.00
Telephone	381.99	377.96	4.03
Water	133.78	108.89	24.89
Total Expense	37,270.98	40,761.80	-3,490.82
Net Ordinary Income	3,670.55	2,167.83	1,502.72
Profit for the Year	3,670.55	2,167.83	1,502.72

Mustard Seed

Profit & Loss Prev Year Comparison

May 2019 through April 2020

	% Change
Ordinary Income/Expense	
Income	
Hampers	16.9%
Miscellaneous Income	248.5%
Shop Sales	
Donations received	65.1%
Gift Token	33.3%
Outside Sales	
Fairtrade Fortnight	-100.0%
Peace Fete	60.0%
Outside Sales - Other	-29.9%
Total Outside Sales	-30.4%
Postage Stamps	94.0%
Seekers Light	
Seekers Light - bibles	-21.1%
Seekers Light - books	-33.0%
Seekers Light - cards	-6.4%
Seekers Light - sun...	-30.7%
Total Seekers Light	-16.2%
Thai craft	1.4%
Traidcraft craft	8.1%
Traidcraft food	-14.5%
Traidcraft Misc	8.8%
Traidcraft paper	-21.0%
Total Shop Sales	-5.9%
Total Income	-4.6%
Expense	
Adverts	0.0%
Card commission	15.3%
Donation	-100.0%
Electric	57.9%
Insurance Expense	-49.3%
Miscellaneous Expense	-100.0%
Paper bags	-6.1%
Rent	0.0%
Repairs and Maintenance	-100.0%
Resale goods	
Beebombs	100.0%
Earth Squared Ltd	100.0%
Everything Environme...	100.0%
Fair to Trade Ltd	13.0%
Faye (UK) Ltd	100.0%
Lanka Kade (UK) Ltd	100.0%
Namaste	308.8%
Postage stamps	103.6%
Seekers Light	-8.2%
Shared Earth UK Ltd	100.0%
Sundries	-23.6%
Traidcraft	-44.4%
Total Resale goods	-9.5%
Safely Equipment	-100.0%
Shop Expenses	
Cleaning	-20.0%
Consumables	100.0%
Stationery	2,585.6%
Supplies	-49.7%
Total Shop Expenses	144.5%

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Cash Basis

Mustard Seed
Profit & Loss Prev Year Comparison
May 2019 through April 2020

	<u>% Change</u>
Subscription	100.0%
Telephone	1.1%
Water	22.9%
Total Expense	-8.6%
Net Ordinary Income	69.3%
Profit for the Year	69.3%